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Robert Conner – Director, Operations Services
Unitil
6 Liberty Lane West
Hampton, NH 03842

RE: 2005 Maintenance Tree Trimming Invoices – Unitil-Seacoast, January thru September

Dear Bob:

I am sending you this letter so that Unitil can have the results of the data research I performed prior to our meeting on the 18th on the invoicing by Unitil-Seacoast to Verizon in the amount of \$47,820.23 for maintenance trimming. I will start off by saying that I am a little surprised that of the said \$47,820.23 invoiced I can only verify a total of \$1,432.55. Based on the research I performed in the Unitil-Capitol area I expected to see similar data results but the data analysis indicates that approximately 97% of the invoicing does not apply to Verizon which leads me to believe that there may be back-up documentation missing from the package I received from Scott Wade. In any event please note that I would be more than willing to spend additional time working directly with Unitil-Seacoast to understand why this is the case.

Back in June of 2005 Scott Wade was presented with a list of sections which Verizon agreed to participate in joint trim (see Elco memo #1376 sent 05.09.05 – Tel memo #05-0-226 returned 06.01.05). Of the 117 sections Verizon agreed to participate in I could only find 12 of the sections in the Plaistow area on the back-up documentation for the months of January thru September of year 2005.

In July Scott Wade was presented with a second list of sections in the East Kingston area which Verizon agreed to participate in joint trim (see Elco memo #1377 sent 05.09.05 – Tel memo #05-3-898 returned 07.12.05). Of the 20 sections listed on the Exchange of Notice I could not find one included in the trimming performed by Asplundh for the months of January thru September of year 2005.

Please note that I have spent the past two (2) days reviewing the invoicing, statements of accounts, trim lists, Asplundh invoices as well as reviewed each hour of every day detailed on the trim contractor timesheets yet all I could identify was \$1,432.55. I would ask that Scott Wade's

Attachment 3 Staff 3-44A Follow-Up

department review the same data as I to see if they can match the trim list provided by Verizon with the sections trimmed by Asplundh. I trust you and I have interacted enough for Unital to realize that I have a need to ensure that we pay for work we agreed to. I also need to ensure we do not pay for work we did not. Again, I am more than willing to assist Scott, or any of his associates, any way I can. I have enclosed a copy of the spreadsheet I used during the data verification for your use.

I look forward to meeting with you at your office on the 18th. If you have any questions, or need additional information, please do not hesitate to contact me at 207 797-1311.

Sincerely,

Troy F. McDonald

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Cc: Marty Wilkinson – FMC Manager (Verizon)
Serge Laprise – FMC Manager (Verizon)
Louise Guillemette – OSP Billing Supervisor (Verizon)
Carol Leone – Joint Lines Specialist MA/RI (Verizon)